



eCornell  
950 Danby Road  
Suite 150  
Ithaca, NY 14850

July 17, 2010

Natayaporn Jumratsri  
505 Moo 2  
Udomsorayuth Road  
Klongjik  
Bang Pa-In, Ayuthdhaya 13162  
Thailand

Dear Natayaporn,

This letter serves as official verification that you have successfully completed the following online course from Cornell University through eCornell:

**Course:** ILRSM516 — Tactics and Skills for Negotiating

**Session:** July 7, 2010 through July 20, 2010

Successful completion means that you have fulfilled the course requirements by completing all required assessments and activities and participated in all required discussions.

You have earned 0.6 Continuing Education Units (CEUs) from Cornell University's School of Industrial and Labor Relations. Please contact the eCornell helpdesk at [helpdesk@ecornell.com](mailto:helpdesk@ecornell.com) or ILR Customer Service at [ilrcustomerservice@cornell.edu](mailto:ilrcustomerservice@cornell.edu) to request an application if you require an official verification letter.

This program, ORG-PROGRAM-56313, has been approved for 6 strategic recertification credit hours toward PHR, SPHR and GPHR recertification through the Human Resource Certification Institute. Please be sure to note the program ID number on your recertification application form. For more information about certification or recertification, please visit the HRCI homepage at [www.hrci.org](http://www.hrci.org).



This course qualifies for 8.00 Professional Development Units (PDUs) from the Project Management Institute (PMI) for Professional Project Managers (PMPs) seeking ongoing education and professional development for continuing certification. It is registered with the PMI using number 2646-ISM516.

If you are interested in learning about other eCornell courses or Cornell University Certificates that may be available to you, please contact a Client Services Manager at [clientservices@ecornell.com](mailto:clientservices@ecornell.com) for more information.

Sincerely,

Christopher M. Proulx  
Chief Executive Officer  
eCornell